

MINUTES OF THE BOARD OF DIRECTORS' MEETING

WEDNESDAY, JANUARY 26, 2022, 4 P.M. TO 7:15 P.M. (MST)

BOARD MEMBERS PRESENT:

R. Scott Hutcheson, Chair Hon. Anne McLellan, Vice-Chair Dr. T. Chen Fong, Member Ashif Mawji, Member Janet Riopel, Member Bob Dhillon, Member (4 p.m. to 5:30 p.m.) Laura Daniels, Member

MANAGEMENT / ADVISORS / GUESTS

Rick Christiaanse, CEO David Knight Legg, Board Senior Advisor Andrew Fisher, Director of Governance, Research & Reporting Chris Shandro, Assistant Deputy Minister (for Ray Gilmour) Rob Seidel, Legal Counsel Trevin Stratton, National Economic Advisory Leader and Partner, Deloitte (5:30 to 6 p.m.) Omar Allam, Director and National Leader, Deloitte (5:30 to 6 p.m.)

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1. Call to Order

Board Chair called the meeting to order at 4 p.m., with 100% of Members in attendance.

2. Agenda

Proposed amendment to move the Edmonton office lease agenda item to the beginning of the meeting.

MOTION 1:

That the Board accepts the Agenda with proposed amendment.

Motion carried.

3. In Camera Discussion

4. Disclosure

- Each Board Member declared whether they had a conflict of interest, real or perceived.
 - Chair reiterated his standing disclosure with regards to Alpine Canada.
 - Chair disclosed that while he has had no involvement in the Calgary to Banff Rail Project, and declared he never will, he declared to the Board there was a perceived conflict of interest.
- A memo will be prepared for the Board on the steps taken to mitigate perceived conflicts of interests on the Calgary to Banff Rail Project.
- Legal Counsel noted all Board Members have done a proactive disclosure and will be continuing the best practice of
 refreshing the proactive disclosure to identify and mitigate any real or perceived conflicts of interest.
- Legal Counsel will be preparing what the Minister requires in terms of ensuring no ongoing conflicts of interests.

5. Edmonton Office Lease

• CEO provided a rationale for the Edmonton-office expansion and negotiated terms.

MOTION 2:

That the Board approves up to \$750,000 for a five-year office expansion lease in Edmonton.

Motion carried.

6. Board Minutes

Proposed amendments to clarify Board direction on financial statements.

MOTION 3:

That the Board accepts the Board Minutes for the December 6, 2021, meeting with proposed amendments.

Motion carried.

7. CEO Update

- CEO highlighted the work accomplished by the IAC since the last meeting, noting the restructuring and hiring completed and CRM brought online.
- Reviewed the deal funnel and drew attention to several key files that are near completion.

8. VP Finance Introduction

The IAC's new VP Finance was introduced to the Board.

[Bob Dhillon departed the meeting]



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9. Jurisdictional Research

[Trevin Stratton and Omar Allam joined the meeting]

- Deloitte provided an overview of the global investment flows, potential growth sectors, and trends from best-in-class investment promotion agencies.
- Discussion with the Board on the international office operations, performance metrics, and funding sources for investment promotion agencies.

[Trevin Stratton and Omar Allam departed the meeting]

7. Business Plan

- CEO presented the new Business Plan, noting the changes from prior year's plan and provided year-to-date actuals to the Board.
- Noted the Budget section was left intentionally blank until the government's budget is released.

11. Other Business

- CEO shared the international offices expected to be opened in the coming months.
- Discussed the office structures that will be customised by location and designed to reduce costs and drive results.

12. In Camera Session with the CEO

The Chair called for an in camera session with the CEO at 6:05 p.m.

13. In Camera Session with the Board

- The Chair called for an in camera session with the Board.
- 14. Call to adjourn
- The Chair called for the meeting to adjourn at 7:15 p.m.

This document has been revised to reflect the correct date on the digital version.

INVEST ALBERTA CORPORATION

ACTION ITEMS FROM JANUARY 26, 2021, BOARD MEETING

Note: Action items listed below have been added to the consolidated list of Board and Board Committee actions, maintained by Management.

Action Item	LEAD	DESCRIPTION	Status	DUE DATE		
FROM JANUARY 26 BOARD MEETING						
YEAR-TO-DATE ACTUALS	CEO	TO PROVIDE THE BOARD WITH YEAR-TO-	Underway			
		DATE ACTUALS				

OUTSTANDING ACTION ITEMS

ACTION ITEM	LEAD	DESCRIPTION	Status	DUE DATE		
			STATUS	DUE DATE		
FROM PRIOR BOARD MEETINGS						
FINANCIAL STATEMENTS	CEO	WORK WITH THE NEW VP FINANCE ON	UNDERWAY	UPDATED		
		FINANCIAL STATEMENTS		FINANCIALS TO		
				BOARD AT MARCH		
				MEETING		
ESG PRESENTATION	CEO	AN ESG PRESENTATION ON WHERE WE	Underway			
		ARE AND WHERE WE ARE GOING				
BOARD TO BOARD MEETINGS	CEO	DEVELOP A PLAN TO IDENTIFY AND	Underway			
		CONNECT WITH OTHER BOARDS OF				
		DIRECTORS				
REVIEW ORGANIZATIONAL VALUES, PURPOSE,	CEO	COMPARE PROPOSED VALUES, PURPOSE,	COMPLETED			
VISION AND MISSION STATEMENTS		VISION AND MISSION STATEMENTS WITH				
		GOVERNMENT DOCUMENTS THAT				
		FOUNDED THE IAC TO ENSURE				
		ALIGNMENT.				