

Food Processing + Value-added Agriculture

Alberta has a dynamic and robust food processing industry that continues to grow year over year. The province is strategically positioned for raw ingredients (either plant or animal based), has an established and highly supportive food innovation ecosystem, and sits on major rail and highway transportation corridors to move products to markets quickly and efficiently. With nearly 50 million consumers within a 24-hour drive from major centres (Edmonton and Calgary),

and western deep seaports within a 12-hour drive from major centres, Alberta is well positioned to see your company thrive. And did we mention Canada's reputation for safe, high-quality ingredients, a world-recognized food safety inspection service (Canadian Food Inspection Agency), and the benefits of a favorable exchange rate with the U.S. dollar? Combined with Alberta's affordable land prices and highly-skilled labour, Alberta is a leading destination for food processing and value-added agriculture

The Numbers



959
Agri-food companies in Alberta



511
Food processors in Alberta



19,300
Employees



\$19.9B
Sales in 2021



\$23.2B
Sales in 2022

The Opportunity



\$16.2B
Total value of agricultural exports in 2022



22+
Research & innovation facilities specializing in agri-food



15 FTA's
Canada is the only G7 country with preferential market access to over 1.5 billion customers in 51 countries *free trade agreements

Food and beverage manufacturing accounted for **25.3% of provincial manufacturing** sales in 2021.

Alberta Agri-Processing Investment Tax Credit

- **12 per cent** non-refundable tax credit on capital expenditures
- Eligible capital expenditures to corporations investing **>\$10 million**
- **Build or expand** agri-processing facilities in Alberta.

Company Highlight



Announced largest global investment in their 65-year history of \$600M CAD to double their potato processing operations and create 260 new jobs



Recently completed its yellow pea wet fractionation pilot and commercial testing facility. Will soon begin construction on \$150M CAD commercial facility adding 100 additional full-time jobs



Investing \$56M CAD to build a 96,000 ft² (8,900 m²) vertical farm that will produce more than one million pounds (450,000 kg) of fresh, local leafy greens each year.



Serves North America and focuses on co-manufacturing and private labels. Currently relocating to Alberta with a new \$30 million, 120,000 square foot facility - creating 75 jobs upon opening in 2025.

Food Processing Development Centre and Agrivalue Processing Business Incubator

- 75,000 ft² (7,000 m²) federally licensed pilot plant and product development laboratory
- The Centre is the largest of its kind in North America
- Houses \$20,000,000 in equipment that supports food product innovation, including state-of-the-art plant protein extraction and fractionation
- Expertise in pulsed-based products utilizing yellow peas, lentils, faba and lupin beans.
- They work with over 80 companies every year to develop new food and beverages for domestic and export markets
- Services include technical consultation, benchtop development, pilot plant development, scale-up, applied research, sensory evaluation, business development/commercialization, and interim processing services.
- Start Up Visa Program supports work permits and permanent residency

Incubator Graduates

Aliya's Food Ltd.

Recently moved into a new 100,000 ft² (9,300 m²) facility. Aliya's Chef Bombay brand is sold in most major grocery outlets in North America and exports to the U.S. represent over 85% of their business.

Siwin Foods

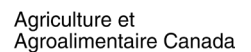
A subsidiary of China's third largest food processing company, they have successfully built their own plant in Alberta. Investing \$54 million to add 30,000 ft² (2,800 m²) and 50 new employees to triple production of a variety of sausage products, pot stickers, and dumplings.

Ceapro Inc.

Specializing in the development and commercialization of oat-based beta glucan and other natural ingredients. Their production includes cosmetics, personal care, medical and veterinary products, and they have plans to build a \$10 million plant in Edmonton.



Research and Innovation Facilities



Agri-Food Incubators and Accelerators



Talent

Alberta has one of the **highest proportions** of workers **under the age of 45**.

56 per cent of Albertans are **post-secondary educated**.

Bio Processing Innovation Centre

- Technical and industry development support for development, scale-up and commercialization of non-food value-added products and applications.

InnoTech Alberta Fermentation Plan

- Fermentation facility has been in operation for over 30 years.
- Develop, optimize, and scale biological processes, toll processing services.
- Assist customers with deployment, demonstration, and commercialization of novel technology.

Contact

Denis Merkwirth – Managing Director, EMEA
 +49 176 8322 0216
 denis.merkwirth@investalberta.ca

Big. Bold.
 Alberta.